

## Insider's Forum 2020 Virtual Event Webinar Schedule

DATE	WEBINAR START TIME	TITLE or TOPIC	SPEAKER(S)
Thursday, August 6, 2020	1PM PT/4PM ET	Seeking Innovation Everywhere	Dani Fava, Jason Wenk & Bob Veres
Thursday, August 13, 2020	1PM PT/4PM ET	Protecting Your Business From Cyber & Other Threats	Travis Pearson & Steve Ryder
Thursday, August 20, 2020	1PM PT/4PM ET	Total Client Experience: A Journey Through Growth, Part 1	Angie Herbers
Thursday, August 27, 2020	1PM PT/4PM ET	Back to the Future	Sophia Bera, Greg Friedman, Eric Hehman & Bob Veres (moderator)
Thursday, September 3, 2020	1PM PT/4PM ET	Talking to Clients About Annuities & Secure Income	David Lau
Thursday, September 10, 2020	1PM PT/4PM ET	Total Client Experience: A Journey Through Growth, Part 2	Angie Herbers
Tuesday, September 15, 2020	1PM PT/4PM ET	To Be Announced	
Thursday, September 17, 2020	1PM PT/4PM ET	Pros & Cons of M&A	Peter Mallouk, Stewart Mather, Tom Orecchio & Angie Herbers (moderator)
Thursday, September 24, 2020	1PM PT/4PM ET	Custodial Choice: Beyond the Usual Suspects OR ON 10/1	Robb Baldwin, Erich Holland, Dan Skiles, Christina Townsend & Bob Veres (moderator)
Monday, September 28, 2020	1PM PT/4PM ET	Good to Great	Stacey McKinnon
September	1PM PT/4PM ET	Beyond Succession	Eric Hehman
Thursday, October 1, 2020	1PM PT/4PM ET	Custodial Choice: Beyond the Usual Suspects OR ON 9/24	Robb Baldwin, Erich Holland, Dan Skiles, Christina Townsend & Bob Veres (moderator)
Monday, October 5, 2020	1PM PT/4PM ET	Live with Matt!	Matt Sonnen
Thursday, October 8, 2020	1PM PT/4PM ET	To Be Announced	
Tuesday, October 13, 2020	1PM PT/4PM ET	To Be Announced	
October	1PM PT/4PM ET	Marketing for the Modern Advisor	Megan Carpenter
October	1PM PT/4PM ET	Preparing For & Navigating Through SEC Examinations	Tom Giachetti & Bob Veres
Monday, November 2, 2020	1PM PT/4PM ET	Industry Research & Application	Lisa Crafford & Shaun Kapusinski
To Be Announced	1PM PT/4PM ET	Joel Talks (More) Tech	Joel Bruckenstein
To Be Announced	1PM PT/4PM ET	Best Planning Ideas	Panel TBA moderated by Lyle Benson
To Be Announced	1PM PT/4PM ET	Cybersecurity	John Anderson
To Be Announced	1PM PT/4PM ET	What You Need to Know About Medicare & Social Security	Ted Sarenski
To Be Announced	1PM PT/4PM ET	To Be Announced	Damon Deru & Mary Ferguson
To Be Announced	1PM PT/4PM ET	How to Find & Hire the Best & the Brightest	Hunter Judson, Rebekah Kohmescher & TBA

**NOTES: Panels are 75 minutes and solo presentations are 60 minutes, including Q&A.**